Sandeep Chandrawanshi

Senior Consultant

**Phone:** +91 6267045724, +91 9301002293

**GitHub Link:** - <https://github.com/San1803> || **Portfolio Link: -**

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**LinkedIn:** - [Sandeep Chandrawanshi | LinkedIn](https://www.linkedin.com/in/sandeep-chandrawanshi-367b72269/)

## PROFILE

Currently working with White-Feather Consultancy as a Senior consultant. Working on US consultant profile for market at C2C, W2 and 1099. Good knowledge of All visa’s in USA like, H1B, EAD, Green card, US Citizen.

## EDUCATION

## Bachelor Of Technology | Truba Institute of Engineering and Information

# 2019 – 2022

Bachelor of Technology passed in Mechanical Engineering from Truba Institute of Engineering and Information Technology Bhopal affiliated Rajiv Gandhi Prodyogiki Vishwavidyalaya Bhopal in the year 2022.

## Polytechnic Diploma | S. V. Polytechnic College, Bhopal

# 2016 – 2019

Polytechnic Diploma passed in Mechanical Engineering from S.V Polytechnic College Bhopal affiliated Rajiv Gandhi Prodyogiki Vishwavidyalaya Bhopal in the year 2019 with 5.88 CGPA.

## WORK EXPERIENCE

## Senior Consultant | White-Feather Consultancy | Full Time

## Work Responsibility:

### April 2023 – present

* Sourced and screened qualified IT professionals for contract and full-time positions, utilizing various sources including job boards, social media, referrals, and direct sourcing techniques.
* Developed and maintained a strong candidate pipeline by networking, cold calling, and building relationships with IT professionals in the market.
* Effectively negotiated rates, terms, and conditions with clients and candidates, ensuring a win-win situation for both parties.
* Collaborated with Account Managers and Technical Recruiters to understand client requirements and align the right candidates for open positions.
* Conducted interviews and performed thorough evaluations of candidates' technical skills, experience, and cultural fit.
* Managed candidate relationships throughout the recruitment process, providing regular updates, addressing concerns, and facilitating smooth onboarding processes.
* Consistently met and exceeded monthly and quarterly sales targets, contributing to the overall revenue growth of the organization.
* Stayed updated with industry trends, market demands, and competitive intelligence to provide valuable insights to clients and candidates.
* Experience working with US job board that includes monster, dice, glass door, carrier builder, zip recruiter, Indeed, LinkedIn, Job2carriers, nexxt, US Jobs, The Ladders, Live carriers, The muse, TechFetch.
* Experience working with all US visa’s including US Citizen, Green Card, Green Card EAD, H1B, H4-EAD, STEM OPT.
* Experience working with C2C and W2 tax terms for the candidate in various job openings.
* Developed strong verbal and written communication abilities, which are crucial for maintaining relationships with clients, candidates, and internal stakeholders.
* Working with ATS platforms and familiarity with applicant management and tracking processes.

## Associate Consultant | SystemOneX Inc | Full Time

### June 2022 – March 2023

I have over 8+ Months of experience working in USA Consultant profile Currently, I work as Associate consultant in

SystemOneX Inc, Bhopal, Madhya Pradesh, INDIA.

## Work Responsibility:

Responsible for Creating & Screening the resume for USA Consultant prifile in verious technologies like, Java Developer, Python Developer, .net Developer, Ruby and Rail Developer, Data Engineer , All the Front-end Developer (Angular, React, AEM, JavaScript, UI Developer, UX Developer/UX Designer, etc.), Drupal Developer, And All the BA Domain’s like, Kronos Developer, Oracle Developer, ServiceNow Developer, Salesforce Developer, PeopleSoft Developer, Appian Developer, SailPoint Developer, etc. Marketing US Consultant profile in all overall US on remote, hybrid and onsite positions. Know how to get the requirements from the all job boards in US like, Dice, Monster, LinkedIn, Career Builder, Jobseeker, and TechFetch, etc. Taking vendors screening, Client calls, scheduling interviews with the client. Good handling and negation with vendors & client for the rate in all the tax terms (C2C, W2, 1099).

## SKILLS

* Excellent Communication
* Knowledge of All Visa’s like, H1B, EAD, Green Card, and US Citizen.
* Good knowledge of All USA Job boards like, Dice, Monster, LinkedIn, Career Builder, Jobseeker, and TechFetch, etc.
* Good knowledge on Screening the resume.
* Good knowledge on Taking Screening with vendor’s and Client as well.
* Good negation skill to handle vendors.

## IT SKILLS

* MS Office (Word, Excel, Power Point).
* Google Drive (Docs, Sheets, Forms).
* Email.
* Basic Knowledge of HTML5, CSS3 And Python.

## LANGUAGES

* English
* Hindi

## PERSONAL

Name : Sandeep Chandrawanshi

Date of Birth : 13/03/2000

Gender : Male

Father’s Name : Mr. Bhagwan Singh Chandrawanshi Mother’s Name : Mrs. Pavitra Chandrawanshi

Permanent Address : H.NO. 6/105 Near Bus stand, Bhawar Colony, Kurawar, Rajgarh, (M.P.), India Nationality : Indian

Marital status : Un-Married

## DECLARATION

I, Sandeep Chandrawanshi, hereby declare that the information contained herein is true and correct to the best of myknowledge and belief.

**SANDEEP CHANDRAWANSHI**